

Transcript of 14th Annual General Meeting of Rajnandini Metal Limited

The 14th Annual General Meeting (“AGM”) of the Members of Rajnandini Metal Limited (‘the Company’) held on Friday, September 27, 2024, 01:30 PM IST through Video conference (VC) / Other Audio Visual Means (OAVM).

Mr. Yogender Kumar Sharma (CS)

Hello. Good afternoon and welcome to all the shareholders, Board of Directors, Auditor and Scrutinizer who have joined us Today in the 14th Annual General Meeting of the company through video conferencing.

I, Yogendra Sharma, Company Secretary has joined the annual general meeting through video conferencing from the register office of the company at Bawal. It's my pleasure and privilege to introduce the honorable chairman and other board members present here.

Mr. Het Ram - Chairman and Managing Director is attending the meeting from the register office of the company at Bawal.

Mr. Ashok Kalra - Executive Director is attending the meeting from the register office of the company at Bawal.

Mr. Manoj Kumar Jangir - Executive Director is attending the meeting from the register office of the company at Bawal.

Mr. Arun Sharma - Independent Director and Chairman of Audit Committee and Nomination and Remuneration Committee is attending the meeting from Faridabad.

Mr. Sanjeev Chhauha - Independent Director and Chairman of Stakeholder Relationship Committee is attending the meeting from Delhi.

Mrs. Anjali - Independent Director is attending the meeting from Delhi.

Authorized representatives of Sanmarks & Associates, Statutory Auditors and Abhishek Jain & Company, Secretarial Auditors, are also present in the meeting.

Before I hand over the proceedings to the Chairman Shri Het Ram Sir, I would like to highlight the following points:

1. This AGM has been convened through video conferencing in compliance with the circulars issued by the Ministry of Corporate Affairs and SEBI.
2. The proceedings of this Annual General Meeting shall be deemed to have been conducted at the registered office of the Company at Bawal.

3. The Company has provided the facility to cast the votes electronically on all the resolutions set forth in the notice of this AGM. Shareholders who have not cast their votes electronically and who are participating in this AGM are given the opportunity to cast their votes during the meeting, details of which are already shared in the notice.

4. Shareholders can post their queries, if any, in the question-answer box, and the same will be replied to the respective shareholders within a week's time.

5. The proceedings of this meeting are being recorded for compliance purposes.

I hereby confirm that the requisite quorum is present.

Now, I request Shri Het Ram Sir, Chairman and Managing Director, to kindly take the chair and commence the meeting. Het Ram Sir, please.

Mr. Het Ram (Chairman)

Dear Shareholders,

राजनंदिनी मेटल लिमिटेड की चौदहवीं ऐन्युअल जनरल मीटिंग में आप सभी का हार्दिक स्वागत है। मुझे बताते हुए अत्यंत खुशी हो रही है कि यह वर्ष हमारे लिए कई महत्वपूर्ण उपलब्धियों से भरा है। सबसे पहले कंपनी ने अपने लक्ष्यों को सफलतापूर्वक प्राप्त किया है और हमने बाजार में अपनी मजबूती को बढ़ाया है।

मैं इस ऐन्युअल जनरल मीटिंग में उपस्थित सभी शेयर होल्डर्स, डायरेक्टर्स, ऑडिटर्स और अधिकारियों का स्वागत करता हूँ। इस ए जी एम में पर्याप्त कोरम मौजूद हैं। अब हम आगे की कार्रवाई प्रारंभ करते हैं। आपकी कंपनी के बोर्ड ऑफ़ डायरेक्टर्स हैं –

Mr. Ashok Kalra Ji, Executive Director

Mr. Manoj Kumar Jangir Ji, Executive Director

Mr. Arun Sharma Ji, Independent Director

Mr. Sanjeev Ji, Independent Director

Mrs. Anjali Ji, Independent Director

इस मीटिंग में ऑडिटर्स के ऑथोराइज़्ड रिप्रेजेंटेटिव मौजूद हैं। वित्तीय वर्ष 2023-24 की कंपनी की बैलेंस शीट बोर्ड रिपोर्ट और ऑडिटर रिपोर्ट्स इलेक्ट्रॉनिक माध्यम से मेंबर्स को भेज दी गई है। वित्त वर्ष 2023-24 में आपकी कंपनी ने आपकी कंपनी के लिए ऐतिहासिक वर्ष था। मुझे यह बताते हुए बहुत प्रसन्नता हो रही है कि आपकी कंपनी ने इस साल ₹1200 करोड़ से ज्यादा का कारोबार प्राप्त किया।

आपकी कंपनी ने वर्ष 2023-24 में ₹1212 करोड़ का कारोबार प्राप्त किया जो कि पिछले साल 2022-23 के मुकाबले 17% ज्यादा है और इस साल का शुद्ध मुनाफा ₹17 करोड़ था। मैं विश्वास के साथ कह सकता हूँ कि हम भविष्य में इसी तरह और अधिक बेहतर करने का प्रयास करेंगे।

तांबे की मांग में तेजी देखी जा रही है। शहरीकरण, आवास, इलेक्ट्रॉनिक्स क्षेत्र नवीनीकरण और ईवी वायरस एंड केबल्स में मांग बढ़ रही है। हमें उम्मीद है कि अगले कुछ वर्षों में तांबे की खपत और अधिक बढ़ेगी। अंत में बहुत सी शुभकामनाओं के साथ हमारे साथ प्रत्यक्ष व अप्रत्यक्ष रूप से जुड़े हुए सभी स्टैकहोल्डर्स का बहुत बहुत धन्यवाद। धन्यवाद।

Mr. Yogender Kumar Sharma (CS)

Thank you, sir. Now I request Mr. Ashok Kalra, Executive Director of the company to address the shareholders.

Mr. Ashok Kalra (Executive Director)

Good afternoon, dear shareholders, it is a pleasure to welcome you all to the 14th annual general meeting of our company, Rajnandini Metal Ltd.

I am glad that we are meeting again in far better times than what we experienced in the last couple of years. Risks to the global outlook are now broadly balanced.

On the downside, new price spikes stemming from geopolitical tensions, including those from war in Ukraine, the conflict in Gaza and Israel, along with persistent core inflation where labor markets are still tight, rise in interest rate expectations and reduce asset prices as per the International Monetary Fund projections of World Economic Outlook 2024. Global growth, which was estimated at 3.2% in 2023, is projected to continue at the same pace in 2024. The pace of expansion is low by historical standards owing to both near term factors such as still high borrowing costs and withdrawal of physical support, long term effects from the COVID 19 pandemic and Russia's invasion of Ukraine, weak growth in productivity and increasing geo economic fragmentation.

Global head is expected to fall from an annual average of 6.8% in 2023 to 5.9% in 2024, with advanced economic economies returning to their inflation target sooner than the emerging market and developing economies. The latest forecast for global growth five years from now at 3.1% is at its lowest in decades. Amid a challenging global economic landscape and deteriorating geopolitical condition, India continues to shine as a bright spot.

It is the fifth largest economy in the world and it is poised to retain its position as the world's fastest growing major economy. Its GDP growth remained buoyant at 8.2% in financial year 2023 as against 7% in financial year 2022. Supported by robust domestic demand, moderate inflation, a stable interest rate environment and strong foreign exchange reserves.

The copper rod market is experiencing robust growth owing to increasing demand from sectors such as power transmission, electronics and telecommunications. The market is witnessing a surge in investment in infrastructure development projects, further fueling the demand for copper rods. Moreover, the growing emphasis on renewable energy sources is driving the need for copper rods in the production of solar panels and wind turbines.

Rajnandini Metal Ltd. Strives to provide the best quality products and services through its resourceful network, adding value to its customers. Company's success is driven by intelligent solutions and a solid commitment to achieve customer satisfaction followed by a mantra of PQD I.e. competitive prices, best quality and on time delivery.

We always believe in development of high-quality products, so as a result we have proudly earned various world class manufacturing benchmarks including all different kind of ISOs in the production.

Now about the performance review Our company worked on developing a range of new customers this year for which our team worked hard in strengthening their skills by taking part in various training sessions and creating opportunities for business development.

As a result, in financial year 2023-2024 companies' turnover was of around 1212 crores which is more than 17% to those of previous financial year. Copper is a metal of electrification and that our net zero goals depend on massive quantities of it for electric vehicle batteries, charging station, offshore and onshore wind, solar panels, battery storage as well as nuclear and hydropower. Based on the end user application, the copper rod market is divided into electricals and electronics, construction, automotive, transportation and many others.

Among these, electronics and electricals is a major segment and it holds about 67% of the total global rod market in 2024. India's copper market is poised for significant growth in coming years. Increasing demand, favorable government policies, technological advancement and global trends all indicate that the copper industry will continue to expand.

Investors looking for opportunities in the Indian market should consider the copper industry as a potentially lucrative sector. The future looks bright for Indian copper market and those who position themselves well could and its benefits. The global copper rod market stood at approximately 2.1 million tons in year 2023 and it is anticipated to grow at a CAGR of 4.5% during the forecast period until 2034.

Furthermore, the construction and infrastructure industry will also drive the growth of copper market. Copper is used in various applications during infrastructure development. The rapid urbanization and development of smart cities will require significant infrastructure driving the demand for our copper roads.

The increasing demand for renewable energy electric vehicles provide a promising future for copper road market. The versatility and durability of copper make it an essential metal in which various industries and its demand is set to increase in the coming years, making it a valuable investment for business and investors alike. As per Wood McKenzie report of July 2024, Copper will play an important role in achieving energy transition related goals.

The rapid uptake of clean technologies such as solar, wind energy storage and electrical vehicles will undermine future copper demand. Our analysis indicates that cathode consumption would be 7.8 million tons higher in 2040 under a net zero scenario versus the base case.

This translates into 8.1 million tons requirement by 2034 for new copper supply from mine, our commitment to work and readiness to overcome to any unforeseen anomaly. We coped up with the situation quite well and we managed to run our business with full potential and we could manage to achieve our sales target during that period, also talking about India, there has been several announcements going on in the field of road railways and other infrastructural advancements.

The government has recently introduced various new railway lines that will set up in very near future and will create a massive demand for copper cables which is majorly used in these areas of field. Keeping in view of all these factors, it accounts for a better business opportunity as there is a sure chance for Rajnandini Metal Limited to expand its business horizon in near future fulfilling the demand of these near future projects.

As our nation enters the next 25 years of Amrit Kaal, I am confident that Rajnandini Metal Limited commitment to innovation and transformative solution will not only shape the trajectory of our company but also contribute significantly to India's growth.

Lastly, I would like to thank to all my shareholders, investors, customers and financial institutions and government for their continued support and trust in us. Raj Nandini Metal Limited is confident on its principles and values which makes our company a winner in every situation. Thank you all for your precious time. Thank you.

Mr. Yogender Kumar Sharma (CS)

Thank you, sir, for your detailed speech.

Dear Shareholders, Company accounts for the financial year ended 31st March 2024 along with the Auditor's Report, Director's Report, Report on Corporate Governance and Management discussion and analysis report have already been circulated electronically with the concurrence of all the shareholder present. I take them as read.

The Board recommends the reappointment of Mr. Manoj Kumar Jangir as a Director retiring by rotation and fixation of remuneration of Vandana Bansal & Associates as co of the company for financial year 2024-25. There were no qualification, observation or comments in the audit report given by the statutory auditors thus the same in order.

Mr. Abhishek Jain, practicing company secretary has been appointed by the Board as the scrutinizer for conducting e-voting process in a fair and transparent manner. The Board recommends all the resolution as set forth in the notice for e-voting.

Remote voting facility was provided to the shareholders which was open from 24th September 2024 to 26th September 2024. Shareholders who have not cast their votes through remote e-voting may cast their vote. Voting results will be announced on the receipt of the consolidated report from the Scrutinizer.

The results along with the scrutinizer report shall be placed on the website of the Company and Stock Exchange. We will move now on to the question-and-answer sessions. Members who have registered themselves as speaker can express their views.

I would now Request the moderator NSDL to please unmute Mr. Deepak Bhati.

Moderator, please unmute Mr. Deepak Bhatti.

Mr. Deepak Bhatti (Speaker Shareholder)

Hello.

Mr. Yogender Kumar Sharma (CS)

Yes. Please speak. Yes.

Mr. Deepak Bhatti (Speaker Shareholder)

सर नमस्कार, मेरा नाम दीपक भाटी है। और एक। मैं कंपनी शेयर होल्डर के नाते लास्ट फाइनेंशल ईयर में जो कंपनी ने अचीवमेंट करा, मैं उसके लिए काफी खुश हूँ और मैंने एक रिक्वेस्ट करी थी कि कंपनी की

ऐन्गुअल रिपोर्ट हार्ड कॉपी के लिए, वो मेरे को करियर के थ्रू प्राप्त हो गई है। इसके लिए मैं कंपनी का सी ऐफ़ ओह और कंपनी सैक्रेटरी के लिए धन्यवाद देना चाहता हूँ। थैंक यू।

Mr. Ashok Kalra (Executive Director)

Thank you so much for your kind words. We truly appreciate your support. As a shareholder, it means a lot to hear such positive feedback. I want to assure you that we are dedicated to continue our effort and to drive the company forward and deliver our promises. Thank you so much for your kind words.

Mr. Yogender Kumar Sharma (CS)

Moderator, please unmute Mr. Hemant Kumar Yadav.

Moderator

Mr. Hemant. Sir, you can speak now.

Mr. Hemant Kumar Yadav (Speaker Shareholder)

Hello, hello. Am I audible?

Mr. Yogender Kumar Sharma (CS)

Yes, sir.

Mr. Hemant Kumar Yadav (Speaker Shareholder)

Very good afternoon. First of all, and sir, myself Hemant Kumar Yadav. And I belong from Gurugram, Haryana.

Sir. Sir, I want to ask some questions. And sir, my first question is what is your vision in this coming financial year?

How company will expand its business and what are their visions in this coming financial year?

Sir, also please tell me that what will be the special goals of the company and what will be the targets company want to focus on in this coming financial year?

Mr. Ashok Kalra (Executive Director)

Good afternoon, Mr. Hemant. Our vision for coming financial year is focused on growth and sustainability. Our primary goal is to expand our market presence by improving operational efficiency. We aim to achieve at least 10 to 15% increase in revenue in the coming year. In terms of special goals, we are focusing on developing new product lines that cater to evolving customer needs and diversifying our revenue system.

We are also setting specific targets for improving profitability by optimizing our cost structure and exploring new markets. Thank you so much.

Mr. Yogender Kumar Sharma (CS)

Thank you, sir. Moderator, please unmute Mr. Bidyadhar Sharma.

Moderator

Hello. Sir, you can speak now.

Mr. Vidyadhar Sharma (Speaker Shareholder)

Yes, sir. Good afternoon, everyone. Sir, my name is Vidyadhar Sharma. I am very appreciated the management team for reaching the new heights providing goods return to the investors and adhering to best corporate governance. Best practices. I am very satisfied with the company and no further questions.

Mr. Ashok Kalra (Executive Director)

Hello. Good afternoon. Your support as a shareholder is incredibly valuable for us. It's heartening to see such positive feedback from you. Rest assured; we are committed to working hard to achieve our company goals. And we will make you proud.

Thank you so much for being the part of our journey.

Mr. Yogender Kumar Sharma (CS)

Moderator, please unmute Mr. Dharmendra Singh.

Moderator

Hello sir, you can speak now.

Mr. Dharmendra Singh (Speaker Shareholder)

Good afternoon, Sir, my name is Dharmendra Singh and I belong from Bhiwadi, Rajasthan. And I want to know when the company expect to fully. I mean utilize its production capacity. And I want to know the company's strategies. Future strategies for enhancing its profit. Profitability.

Mr. Ashok Kalra (Executive Director)

Very Good afternoon to Mr. Dharmendra. So, we are observing robust growth across various industries like railways, airport construction, electrical electronics sector which are positively impact impacting the copper industry.

We believe that we will very soon be able to fully utilize our installed capacities post recovery from pandemic geopolitical situations and unprecedented increase in commodity prices. Things got normalized last year when we grew our volumes. Company's focus remains on volume growth as it measures the operational efficiency of the company.

I also inform that our volume from business grew by 17% since last year. Thank you so much for the questions.

Mr. Yogender Kumar Sharma (CS)

Thank you, sir. Now I thank all the directors and shareholders who have taken out their valuable time to attend the meeting. Thank you shareholders and we will look forward to your continuous sports and cooperation.

With the permission of the chair, I do hereby conclude the meeting. The voting shall remain open another for 15 minutes. Thank you very much.

Moderator

Thank you. Thank you, sir.